



**J.P. MORGAN  
USA/UK CONFERENCE  
INVESTOR  
PRESENTATION**

October 2011

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- **Business Overview**
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## Overview

- Ausdrill offers an integrated mining solution with its core business being hard rock surface mining services under 3 to 5 year contracts with long standing customers
- Ausdrill was established in 1987 as a Drill and Blast company that has grown to be a provider of mining services to the resources industry in Australia and Africa with in-house capabilities in manufacturing, supply and logistics. The Company employs 4,362\* people
- Ausdrill is a S&P/ASX 200 company with a market capitalisation of approximately A\$1 billion
- Ausdrill has invested a large amount of capital in recent years and now has a fleet of over 500 drill rigs, trucks, loaders and excavators, together with a significant amount of ancillary equipment

## Trading Update

- Ausdrill recently announced its seventh consecutive year of record profits and has excellent continued growth prospects going forward
- Target is for continued growth in 2012
- Current level of equipment deployment remains high
- High level of tendering activity continues with Ausdrill well placed for continued growth in FY2012 and beyond

\* Includes AUMS JV employee numbers as at June 2011

# BUSINESS OVERVIEW



# BUSINESS OVERVIEW

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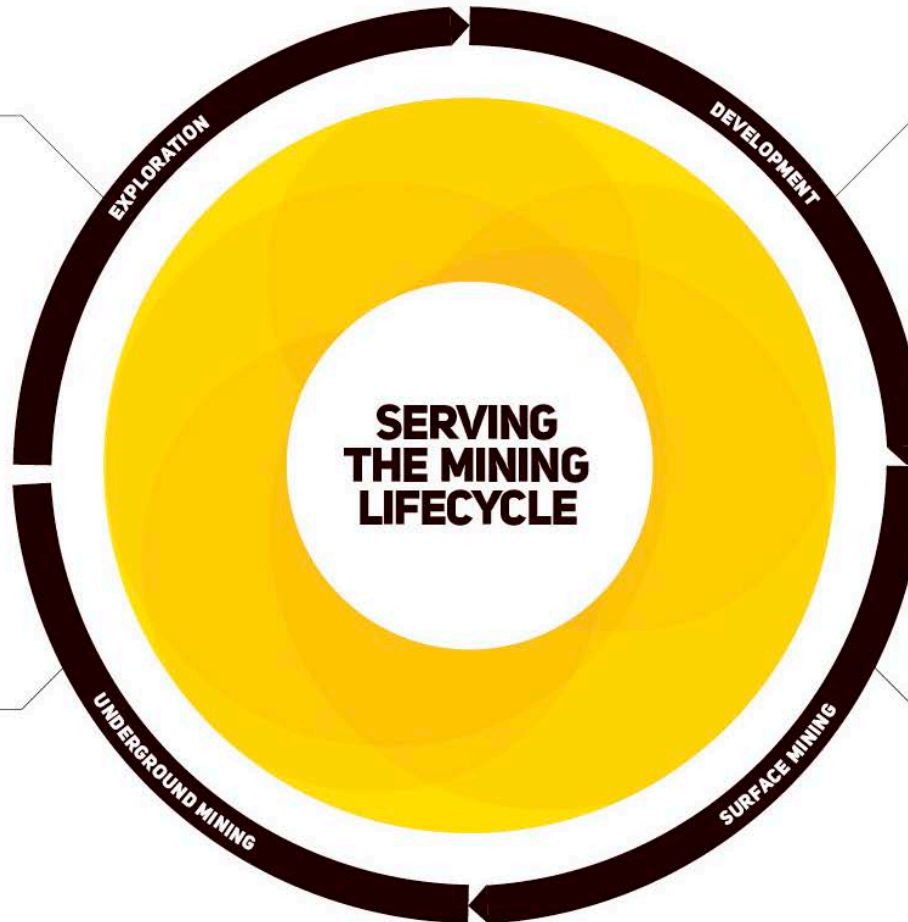
Ausdrill is an integrated Mining Services provider in Australia & Africa supported by in-house manufacturing and ancillary services



EXPLORATION DRILLING  
(RC, RAB AND DIAMOND)  
MINERAL ANALYSIS  
WATERWELL DRILLING  
(ARTESIAN BORES)  
DRILL RIG MANUFACTURE  
MANUFACTURE OF DRILL RODS,  
HAMMERS, BITS AND CONSUMABLES  
SUPPLIES AND LOGISTICS



UNDERGROUND DEVELOPMENT AND  
PRODUCTION SERVICES  
SUPPLIES AND LOGISTICS



EQUIPMENT HIRE  
DRILL & BLAST  
EARTHMOVING  
IN PIT GRADE CONTROL  
MANUFACTURE OF DRILL RODS,  
HAMMERS, BITS AND  
CONSUMABLES  
MINERAL ANALYSIS  
WATERWELL DRILLING  
(PRODUCTION BORES)  
EXPLOSIVES SUPPLY

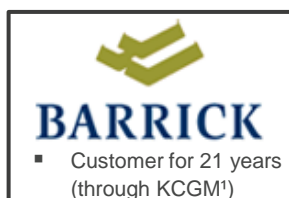


EQUIPMENT HIRE  
DRILL & BLAST  
IN PIT GRADE CONTROL  
LOAD & HAUL AND CRUSHER FEED  
MINERAL ANALYSIS  
WATERWELL DRILLING  
(DEWATERING BORES)  
EXPLOSIVES SUPPLY  
MANUFACTURE OF DRILL RIGS AND DUMP TRUCK TRAY BODIES  
MANUFACTURE OF DRILL RODS, HAMMERS, BITS AND CONSUMABLES  
SUPPLIES AND LOGISTICS

# A "BLUE CHIP" CLIENT LIST

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- The business has long standing relationships with clients
- The following customers currently represent over half of the Group's revenue



Note: Includes indirect customer relationships through subcontract arrangements

<sup>1</sup> KCGM = Kalgoorlie Consolidated Gold Mines which is owned (50/50) by Newmont Australia and Barrick Gold Corporation

# CONTRACT AWARDS

## Key Contract awards during year

### AUSTRALIA

- 3 year extension from Fortescue for RC grade control at Christmas and Cloudbreak mines
- 6 month contract (with 9 month option to extend) to EDA from Santos for coal seam gas and exploration drilling in Roma, QLD
- 36 month contract from Mineral Resources for drill and blast at the Carina iron ore project
- 42 month contract from First Quantum Minerals for drill and blast at Ravensthorpe Nickel Operation
  - SynegeX awarded explosive supply contract at both Carina and Ravensthorpe.
- 2 year contract for the supply of explosives at the DeGrussa Copper-Gold Project
- 36 month contract from Central Norseman Gold for mining services at Royal North
- 4 year contract from Kimberley Metals Group for mining services at Ridges Iron Ore project

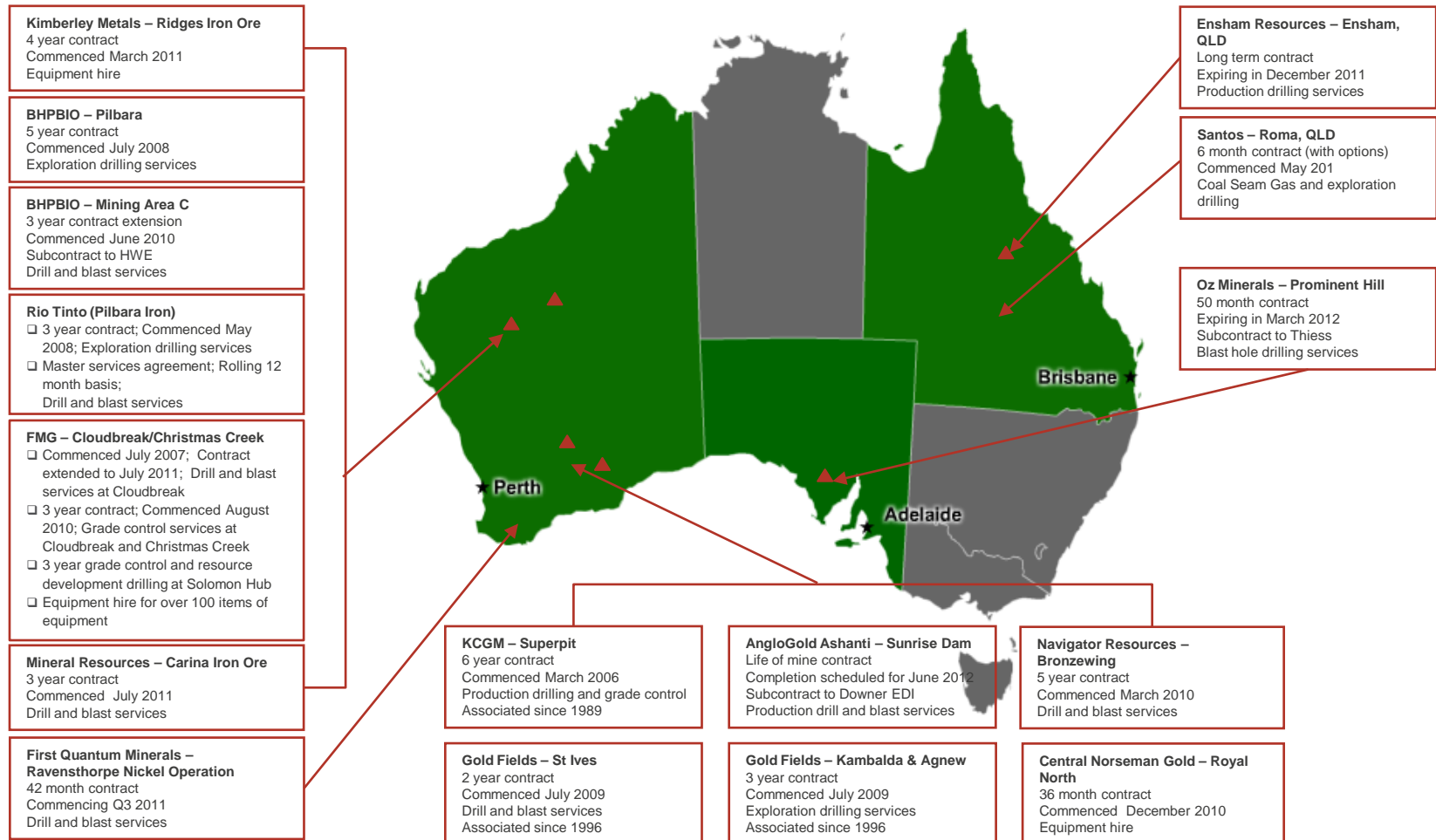
### AFRICA

- 63 month contract from Perseus for mining at the Edikan Gold Mine in Ghana
- 36 month contract from Adamus for mining at the Nzema Gold Project in Ghana
- 36 month contract from Golden Star Resources Limited for the Pampe mining operations at the Bogoso Gold Mine in Ghana
- 5<sup>th</sup> consecutive extension of contract from Newmont for exploration drilling at the Ahafo Gold mine in Ghana
- 12 month contract (with 12 month option to extend) from BHP Billiton for exploration drilling in Western Zambia

# CURRENT MAJOR PROJECTS

## CONTRACT MINING SERVICES

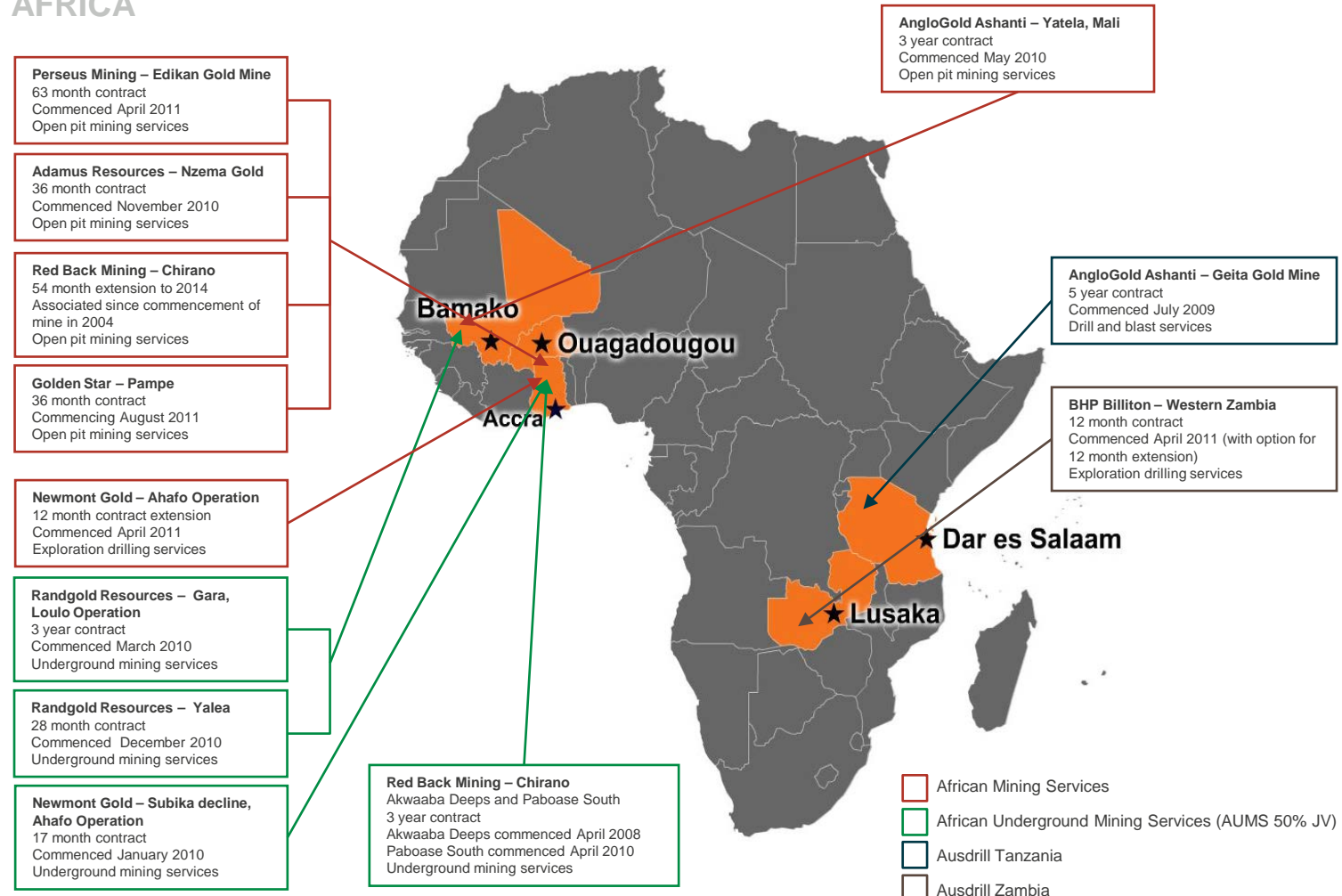
### AUSTRALIA



# CURRENT MAJOR PROJECTS

## CONTRACT MINING SERVICES

### AFRICA

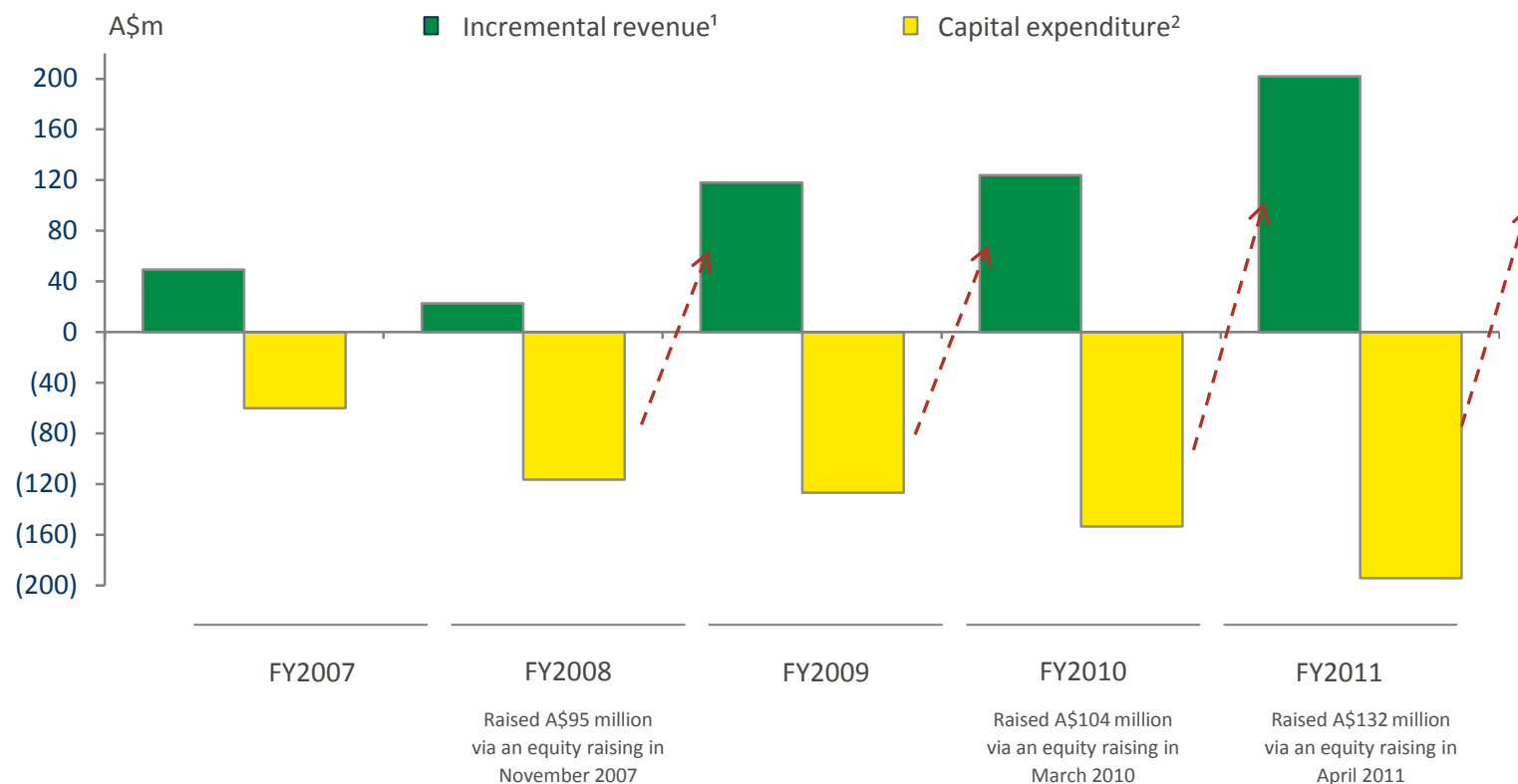


- Work in hand from contracts (for the contract mining services business) A\$1.84 billion for FY12 onwards – excludes all other business segments
- Work in hand in July 2010 was A\$1.15 billion
- Diversified exposure to a range of commodities
- Approx. 70% of committed revenue from major contracts originates from gold mining projects (African contracts predominantly from gold operations)
- Steady run-off of work in hand over next 5 years. Based on current demand, replacement and new contracts expected to underpin work in hand over medium term
- Includes approx. A\$192 million currently contracted to AUMS (being Ausdrill's 50% share)

# DEMONSTRATED GROWTH FROM NEW CAPITAL

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- The Company has a track record of achieving strong revenue growth from disciplined capital expenditure



Note: Includes the impact of the Brandrill and Connector acquisitions

<sup>1</sup> Incremental revenue over the prior comparable period

<sup>2</sup> Capital expenditure = Plant & equipment additions + business acquisitions – disposals

# UPDATE ON RECENT ACQUISITIONS

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(February 2011)

- Consideration of A\$31 million inclusive of an earn-out of 50% of EBITDA between completion and 30 June 2011
- Rig fleet undergoing further expansion
- Fleet in excellent condition
- Part of the Company's "one stop shop" strategy



(Late 2010)

- New state of the art facility being established in Perth to provide mineral assay services to customers in Australia and Africa
- Perth facility to provide base for establishment of on-site laboratories at mine sites and mobile sample preparation laboratories at exploration sites
- Led by 2 executives with significant industry experience



(December 2009)

- Integration activities completed
- Coal operations in Queensland improving

# 2011 HIGHLIGHTS



## Financial Performance

- Revenue from operations up 32.3% to A\$834.6 million
- EBITDA up 30.0% to A\$195.4 million
- EBIT up 40.2% to A\$112.9 million
- PBT up 53.7% to A\$99.5 million
- Attributable NPAT up 52.1% to A\$73.4 million
- Basic EPS up 14.4% to 27.13 cents per share
- Full Year DPS up 9.1% to 12.0 cents per share
- Return on average capital invested<sup>1</sup> increased from 10.0% to 11.5%

1. Return on average capital = After tax EBIT/sum of average receivables, inventories, P,P&E, intangibles, associates less trade payables

## Operational Performance

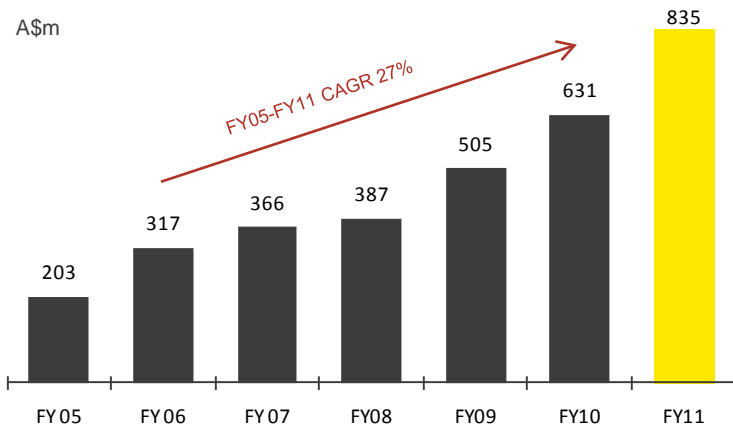
- Brandrill integration completed
- High equipment utilisation
- Award of new production contracts in Africa by Perseus, Adamus and Golden Star and exploration contracts by BHPB and Newmont
- Award of new contracts in Australia by Central Norseman, Kimberley Metals, First Quantum Minerals and Mineral Resources
- Renewal of contract with FMG
- First coal seam gas drilling contract with Santos

## Strategic Performance

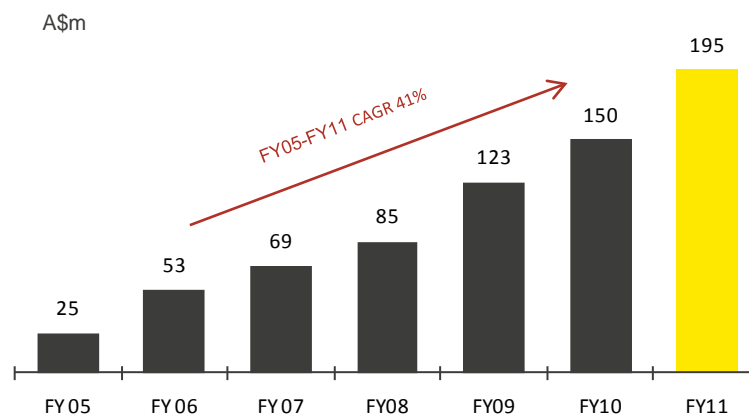
- Complete mining services strategy progressing and now includes minerals assaying laboratory and waterwell drilling
- Increased investment in plant and equipment
- Net debt to equity at 12.7% as at 30 June 2011
- Ausdrill is included in S&P/ASX 200 index

- Ausdrill has achieved solid growth over consecutive years and profits are currently at record levels

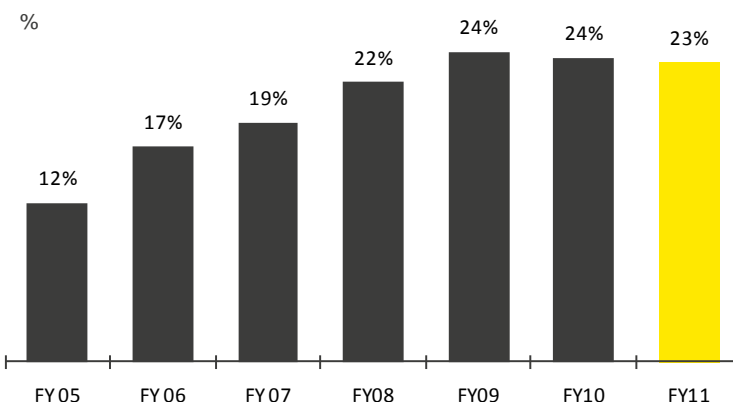
## Sales revenue<sup>1</sup>



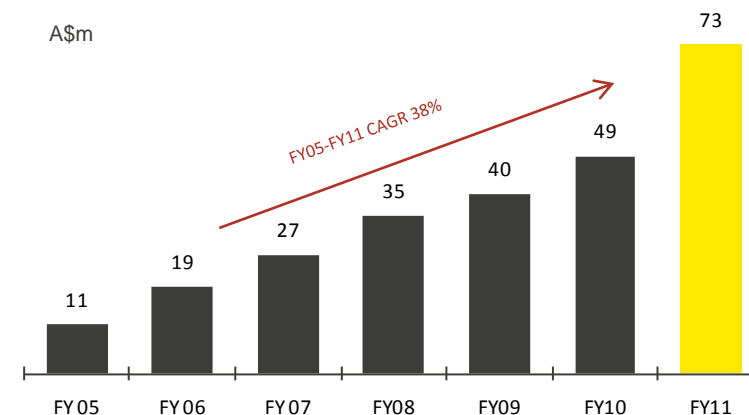
## EBITDA<sup>1</sup>



## EBITDA margin



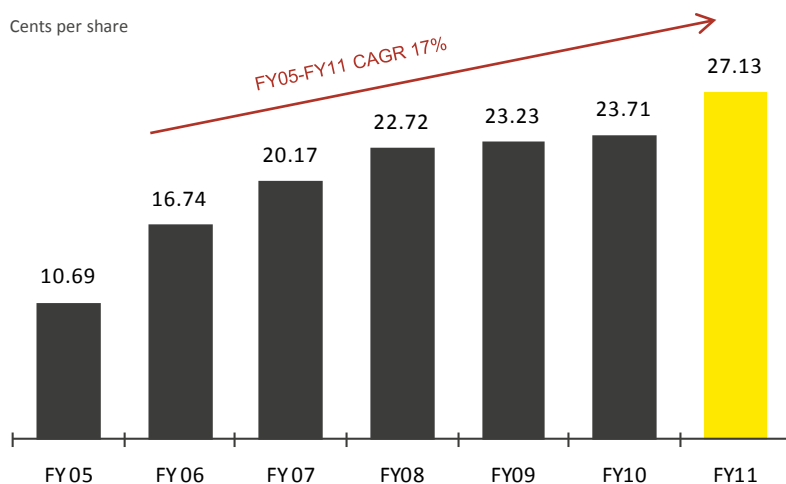
## NPAT<sup>1</sup>



- Ausdrill has demonstrated consistency of earnings and returns to shareholders over a number of years

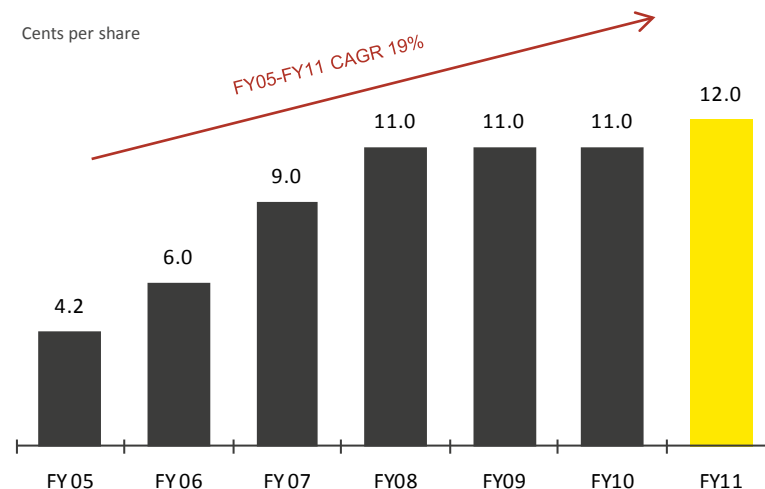
## Earnings per share (EPS)<sup>1</sup>

Cents per share



## Dividend per share (DPS)<sup>1</sup>

Cents per share



Note: CAGR = Compound Annual Growth Rate

<sup>1</sup>Basic EPS as reported; Total DPS as announced

# FINANCIAL PERFORMANCE

12 months to 30 June 2011

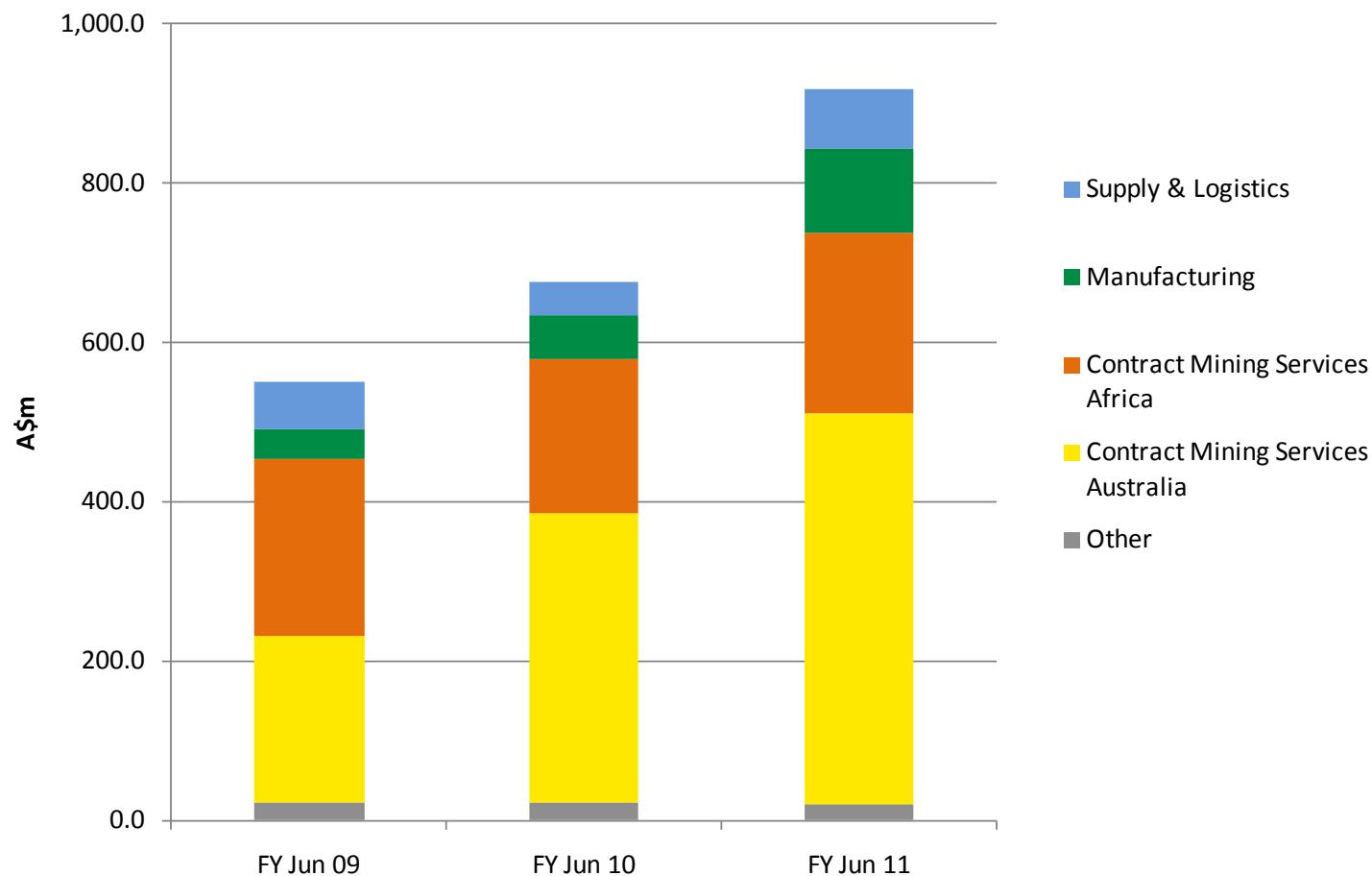


A\$ million	FY09	FY10	FY11	% Change from previous corresponding period
Revenue	505.5	631.0	<b>834.6</b>	32.3
EBITDA	122.7	150.4	<b>195.4</b>	30.0
<i>EBITDA Margin</i>	<i>24.3%</i>	<i>23.8%</i>	<i>23.4%</i>	
EBIT	70.3	80.5	<b>112.9</b>	40.2
<i>EBIT Margin</i>	<i>13.9%</i>	<i>12.8%</i>	<i>13.5%</i>	
Profit attributable to Ausdrill	40.2	48.3	<b>73.4</b>	52.1
<i>Net Profit Margin</i>	<i>8.0%</i>	<i>7.6%</i>	<i>8.8%</i>	
Return on Average Capital <sup>1</sup>	11.8%	10.0%	<b>11.5%</b>	

- Revenue and reported profits are at record levels
- Profits and margins include start up costs on new businesses: MinAnalytical, EDA, Zambia and Burkina Faso; Connector acquisition costs; unrealised FX losses and provisions on disputed amounts
- Effects of weather in Q1 2011

1. Return on average capital = After tax EBIT/sum of average receivables, inventories, P,P&E, intangibles, associates less trade payables

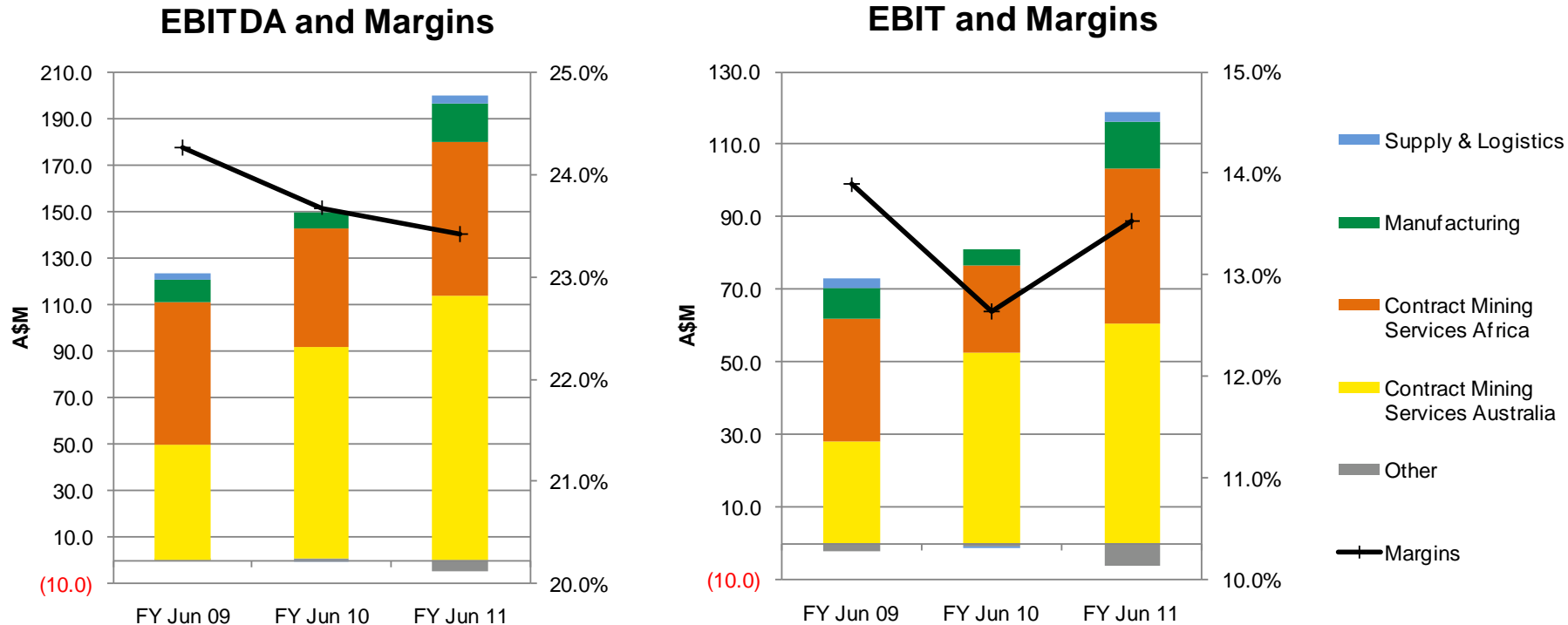
## Revenue Composition



- Revenue at record levels and increased in all segments

# FINANCIAL PERFORMANCE

## Segment Earnings and Margins



- EBITDA margin includes new business start up costs, acquisition costs, provisions and unrealised FX losses
- EBIT margin improvement reflects better asset utilisation

## Balance Sheet

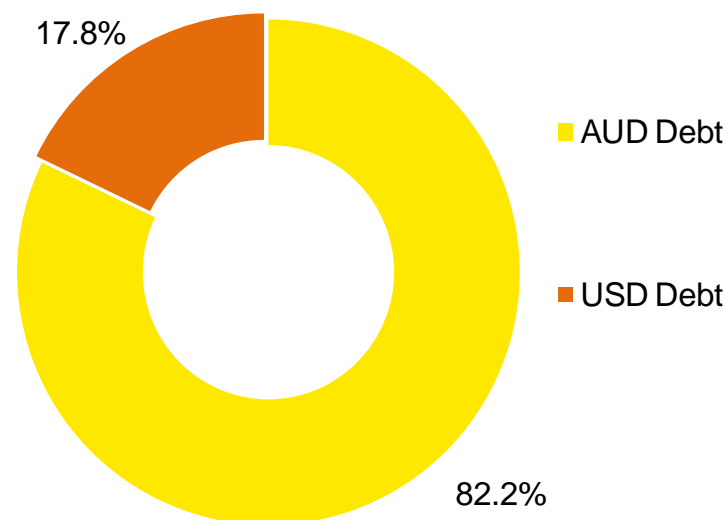
A\$ million	FY11
Cash and cash equivalents	140.7
Receivables	172.4
Inventories	139.0
Property, plant and equipment	542.8
Intangibles	34.7
Other Assets	40.2
<b>Total Assets</b>	<b>1,069.7</b>
Payables	142.6
Borrowings	223.6
Provisions	8.0
Other Liabilities	40.5
<b>Total Liabilities</b>	<b>414.8</b>
<b>Shareholder Equity</b>	<b>654.9</b>

Note: Columns may not add due to rounding

- At 30 June 2011 the Group had net debt of A\$82.9 million
- Capital raising in April 2011 of A\$132 million to fund growth
- NTA per share increased to A\$2.06 per share

## Group Debt Position

- At 30 June 2011 the Group had gross debt of A\$223.6 million, net debt of A\$82.9 million
- USD debt naturally hedged
- Net Debt to Equity is 12.7%
- Majority of debt is secured against A\$339 million of property, plant and equipment
- No off balance sheet debt – all associate funding has been internally funded, and no operating leases are used for P&E
- Net Interest Cover 8.4 times
- A\$83.3 million of principal to be paid down in FY2012 in scheduled repayments (excludes A\$10.0 million working capital facility). Repayments to be funded from Operating cash flows



## Cashflow

A\$ million	FY11
Operating cash flows after interest and tax	117.3
Debt repayments	(97.6)
Capital expenditure	(123.0)
Proceeds from asset disposals	8.8
Share issue proceeds	129.6
Proceeds from secured borrowings	32.0
Purchase of business	(28.2)
Loan from Associates	0.6
Equity investments	(13.0)
Other movements	0.2
Cash flow before shareholder return	26.8
Dividends	(27.2)
<b>Net Cash Flow</b>	<b>(0.5)</b>

Note: Columns may not add due to rounding

- Operating cash generated during period impacted by increase in working capital as revenue grows
- Higher level of capex to cater for actual and expected increase in activity
- Excludes capex under Hire Purchase agreements of A\$56.1 million

## Capital Expenditure

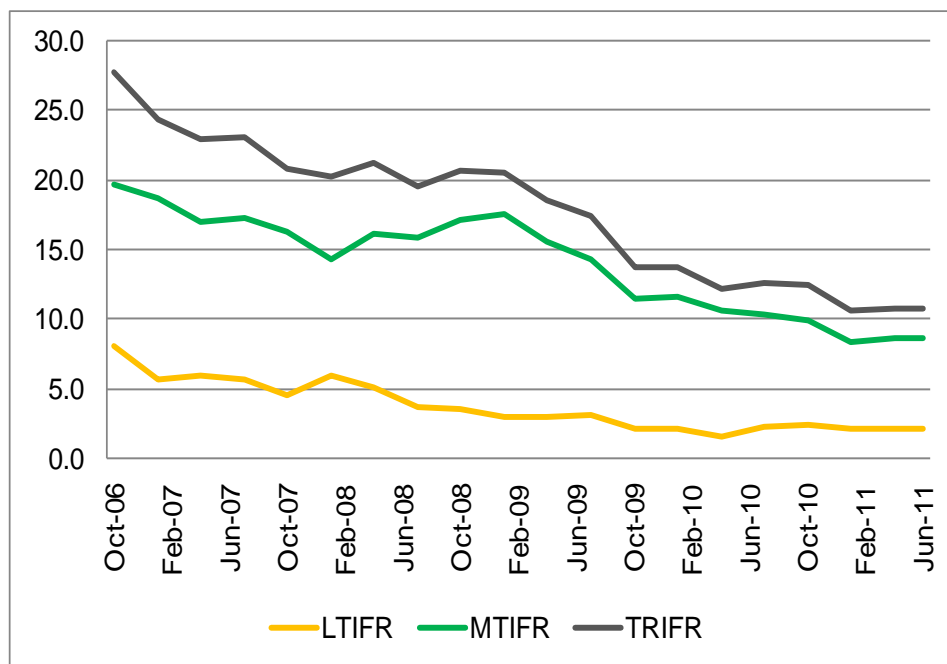
A\$ million		FY11
<b>Australia</b>	▪ Drill & Blast, Exploration	48.8
	▪ Mining Services (Equipment Hire)	27.6
		<b>76.4</b>
<b>Africa</b>	▪ Ghana	62.5
	▪ Mali	12.9
	▪ Tanzania	2.2
	▪ Zambia	8.9
	▪ Burkina Faso	7.4
		<b>94.0</b>
<b>Manufacturing</b>		6.0
<b>Supply &amp; Logistics</b>		0.2
<b>Other</b>		2.4
<b>TOTAL</b>		<b>179.0</b>

- Net capex spend in FY11 of A\$170.3 million (incl HP's of A\$82.8m)
- Depreciation of A\$78.2 million
- FY2012 capex dependant on new work - committed capex of A\$107 million at June 2011
- Relationships with key suppliers and programmed orders on certain items assists in coping with lengthening delivery times on major capital equipment

Note: Columns may not add due to rounding

# SAFETY AND PEOPLE



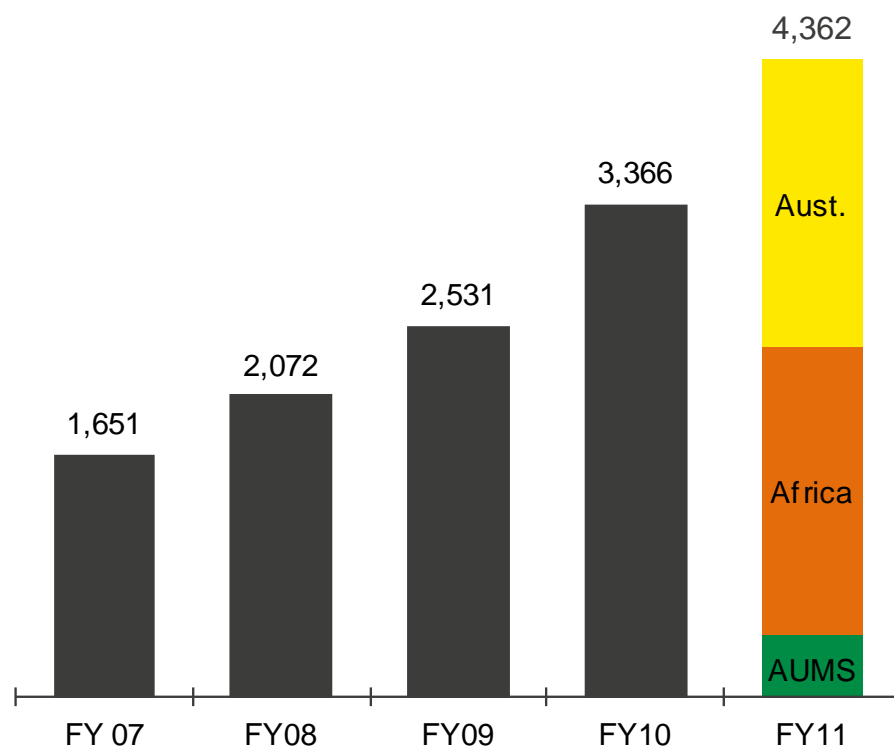


LTIFR: Lost Time Injury  
 MTIFR: Medical Treatment Injury  
 TRIFR: Total Recordable Injuries (sum of LTI's and MTI's)

## ■ Current Projects

- Implementation of Event Management System
- Rollout of Standard Work Procedures
- Risk based compliance project continues
- Frontline Leadership training programme implemented
- Development of training package for Drilling Training
- Quality based document management centre being developed

- Fatality at Cloudbreak within the maintenance part of the Equipment Hire business
- Fatality in Ghana during mining operations



- Employee numbers continued to increase on previous years as a result of ongoing opportunities in Australia and Africa.
- At 30 June 2011 the number of employees within the Group, including jointly owned entities, increased to 4,362 – an increase of 29.6% on the corresponding period last year and 72.3% on the year ended June 2009
- Skilled labour shortage remains a key issue
- Ausdrill Way – initiative to support employees and families in event of a tragedy
- Ausdrill supporting FIFO Families

# OUTLOOK



## POSITIVES

- Establish new minerals assaying business and capitalise on acquisition of Connector Drilling
- Increase operations footprint in East Africa from base in Tanzania
- Mining sector activity remains strong
- Target of A\$1 billion in revenue for FY12 based on current work in hand and expected growth in sector
- Margins targeted to be similar to FY11

## NEGATIVES

- Sourcing of skilled personnel remains an issue particularly in Australia
- Environment remains competitive and new equipment supply facing delays
- High Australian dollar impacts on African earnings

## OUTSIDE OF OUR CONTROL

- Commodity prices remain strong, world economies still mixed and subject to uncertainty
- Effect and impact of further movements in exchange rates from the regions in which we operate

## OPPORTUNITIES

- Tender activity remains high with opportunities both in Africa and Australia
- AUMS is presenting good growth opportunities in the West African region
- Good opportunity for further M&A activity as the industry looks for further consolidation
- Opportunity to increase participation in coal seam gas drilling through Energy Drilling Australia
- Add to Connector drilling with dewatering services
- Establish underground contract mining business
- Expand manufacturing capability and range of product

✓	Integrated mining services group
✓	Exposure to high growth end markets such as gold and iron ore
✓	Strong track record of delivering profit and dividend growth
✓	Flexible balance sheet
✓	Long term relationships with blue chip client list
✓	Typical contract length of 3 to 5 years
✓	Ongoing growth anticipated from new contracts, contract extensions and increased scope of services
✓	High level of tender activity in both Australia and Africa

# APPENDICES

- Operating Divisions
- Performance by Segment
- Profit & Loss
- Balance Sheet
- Cashflow
- Five Year Summary
- Corporate Snapshot

## CONTRACT MINING SERVICES AUSTRALIA



### DRILL & BLAST

Production drilling and blasting services in open cut mines, plus production grade control services and civil construction.

#### Equipment

76 x Small diameter top hammer drills

85 x Large diameter rotary and DTH blasthole drills

7 x Purpose built probe drills

18 x RC grade control drills



### EXPLORATION - KALGOORLIE

Reverse Circulation and Diamond Drilling on greenfield and brownfield sites throughout the Goldfields region. Includes a specialist lake fleet.

#### Equipment

15 x Diamond Drill Rigs

8 x RC Drill Rigs

3 x RAB Drill Rigs



### AUSDRILL NORTHWEST

Ausdrill Northwest is an exploration drilling company specialising in RC and Diamond drilling within the northwest region of Western Australia's vast resource sector.

#### Equipment

10 x RC Drill Rigs

6 x Diamond Drill Rigs



### AUSDRILL MINING SERVICES

Contract load and haul, plant hire, and plant maintenance services.

#### Equipment

55 x Haul trucks

5 x Excavators

4 x 992 F.E.L.

40 x Ancillary Fleet



## CONTRACT MINING SERVICES AUSTRALIA



### CONNECTOR DRILLING

Connector Drilling is a multifaceted drilling company with significant experience in waterwell and exploration drilling.

#### Services include:

Water Monitoring Bores  
Water Production Bores  
Dewatering Bores  
Artesian Bores

#### Equipment:

9 x Drilling rigs with significant support equipment



### MINANALYTICAL LABORATORY SERVICES

Formed in late 2010, MinAnalytical is a quality-focused, independent analytical service company providing a range of geochemical and precious metals analyses to the mineral exploration and mining industry

New laboratory based in Canning Vale, WA.



### ENERGY DRILLING AUSTRALIA

Energy Drilling Australia operates from Brisbane and specifically targets services to the CSG (Coal Seam Gas) facet of the Oil Industry. Whilst the current focus is the provision of drilling services, we are looking to address other service activities to complement our business in this area.



### SYNEGEX

SynegeX is a manufacturer of bulk explosives, and provider of blasting accessories and equipment to the mining and civil construction industries in Western Australia.



## CONTRACT MINING SERVICES

### AFRICA



#### AFRICAN MINING SERVICES

Full mining service from exploration drilling to crusher feed and civil works.

##### Equipment

94 x 100t Dump trucks  
30 x Hydraulic excavators  
27 x Blast hole drills  
7 x Grade control drills  
15 x Exploration drills



#### AFRICAN UNDERGROUND MINING SERVICES

50/50 Joint Venture with Barminto servicing underground development in West Africa.

##### Equipment

20 x Trucks  
8 x Loaders  
9 x Development Drills  
5 x Production Drills  
5 x Diamond Drills  
2 x Cubex DTH Drills



#### AUSDRILL TANZANIA

US\$150 million contract to perform drilling and blasting services at AngloGold Ashanti's Geita Gold Mine over 5 years.

Exploration work for various clients.

##### Equipment

14 x Blast hole rigs  
2 x RC Drill rigs  
2 x Diamond drill rigs



#### AUSDRILL ZAMBIA

Exploration drilling services contract with BHPB for an initial 12 month period commencing April 2011

##### Equipment

3 x Diamond drill rigs



## MANUFACTURING



### DRILLING TOOLS AUSTRALIA

Manufacturing business based in Canning Vale, WA producing product predominantly for external consumption.

Product lines include drilling consumables and spare parts.

\$20 Million Facility opened in June 2009.



### REMET ENGINEERS

Drill Pipe and consumable manufacturer based in Kalgoorlie and Canning Vale, WA.

Specializing in Reverse Circulation, Conventional, and Drill and Blast Drill Pipe with an extensive range of associated subs and stabilizers.

High quality materials used in complete product range.



### DRILL RIGS AUSTRALIA

Drill Rig manufacturing business, producing RC rigs, grade control rigs, diamond drills, multi-purpose drills and probe drills, mostly for internal consumption.

Cutting edge technology is utilised in drill rig manufacturing processes to produce the most precise, cost effective and maintenance-friendly drill rigs in the industry.



### DT HI LOAD

DT HiLoad Australia is an Australian company designing and manufacturing the Hercules, a heavy duty, lightweight tray for off road, mining and quarry trucks. The company supplies mine sites and contractors globally, increasing mine productivity and bottom line profitability.



## SUPPLY, LOGISTICS & OTHER



### SUPPLY DIRECT

Procurement and logistic services worldwide with offices in Perth, Australia, Surrey, UK, Johannesburg, South Africa and in Accra, Ghana.

Servicing our major clients into countries such as South Africa, Ghana, Mali, Mauritania, Eritrea, Tanzania, Asia, Bulgaria & Turkey.



### DIAMOND

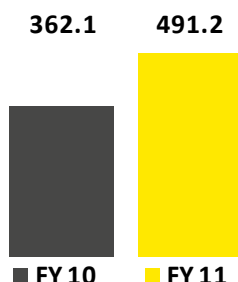
Construction services for the utility sector, majority of services to the telecommunications and power industries.



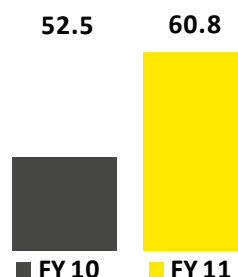
## CONTRACT MINING SERVICES

### AUSTRALIA

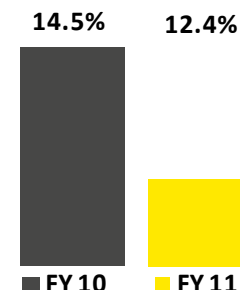
Sales Revenue (A\$m)



EBIT (A\$m)



EBIT Margin



- Brandrill integration completed
- Revenues increased due to first full year of Brandrill since acquisition and growth in business
- Ausdrill Mining Services showing full utilisation of hire fleet at year end
- Energy Drilling Australia set to benefit from activity in coal seam gas market
- Connector Drilling acquired on 21 February 2011
- MinAnalytical to commence laboratory services in Q4 of 2011
- Reported margins impacted by start-up costs (EDA and MinAnalytical), amortisation of intangibles, Connector acquisition costs and provision made on disputed receivable. Q1 also impacted moderately by unseasonal weather

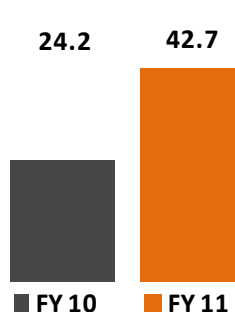
## CONTRACT MINING SERVICES

### AFRICA

Sales Revenue (A\$m)



EBIT (A\$m)



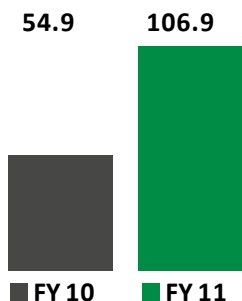
EBIT Margin



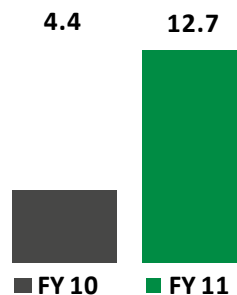
- Revenues higher from increased level of activity. Profits higher from improved performance at operations in Mali and AUMS
- Exploration fleet at full capacity now, expanded into Burkina Faso and Zambia
- Tanzania now providing base for expansion in East Africa – e.g. BHPB contract in Zambia
- African Underground Mining Services (50% owned) has grown from 1 contract in 2009 to 5 in 2011
- Stronger A\$ has impacted on reported earnings – if translated at 2010 rates then revenues and NPAT would be higher by A\$28 million and A\$3.9 million respectively

## MANUFACTURING

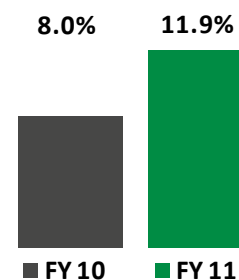
Sales Revenue (A\$m)



EBIT (A\$m)



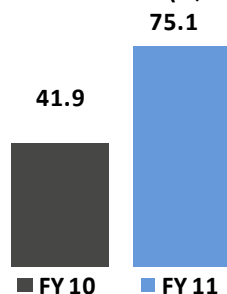
EBIT Margin



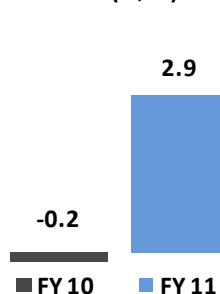
- All businesses comprising:
  - Drilling Tools Australia;
  - Drill Rigs Australia;
  - Remet Engineers; and
  - DT HiLoadhave recorded improved sales and profits
- External sales make up almost half of segment sales

## SUPPLY AND LOGISTICS

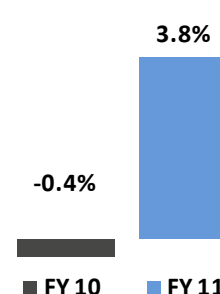
Sales Revenue (A\$m)



EBIT (A\$m)



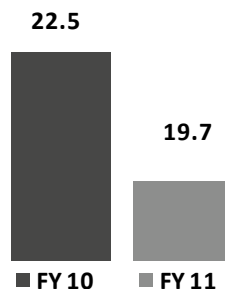
EBIT Margin



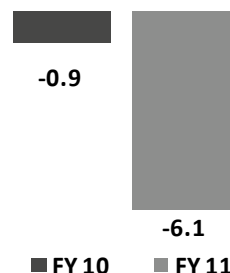
- Continuing improvement from increased level of activity
- External sales amounted to A\$47.6 million

## OTHER

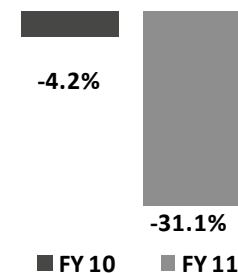
Sales Revenue (A\$m)



EBIT (A\$m)



EBIT Margin



- Comprises Diamond Communications, Properties and Corporate overheads
- Diamond Communications reported improved result from operations in western half of Australia. NBN seen as additional opportunity
- EBIT includes realised FX losses in this segment of A\$4.2 million

# PERFORMANCE BY SEGMENT

## CONTRACT MINING SERVICES

### AFRICAN UNDERGROUND MINING SERVICES

- Ausdrill share of African Underground Mining Services on a pro-forma basis

A\$000's	FY09	FY10	FY11
<b>Revenue</b>	13,090	21,526	<b>61,651</b>
<b>EBITDA</b>	2,324	3,552	<b>15,571</b>
<i>EBITDA Margin</i>	17.8%	16.5%	25.3%
<b>EBIT</b>	181	697	<b>9,359</b>
<i>EBIT Margin</i>	1.4%	3.2%	15.2%
<b>Profit before tax</b>	(380)	(91)	<b>8,376</b>
<b>Net profit after tax</b>	(203)	(98)	<b>7,700</b>

- Revenues and profits rising as AUMS increases activity levels
- Currently focussed in Ghana and Mali
- The reported results for Contract Mining Services - Africa only includes the equity accounted share of profits of African Underground Mining Services (50% owned)

# PROFIT & LOSS

47

A\$ million	FY09	FY10	FY11	% change from previous corresponding period
<b>Revenue</b>	505.5	631.0	<b>834.6</b>	32.3%
Materials	(196.7)	(209.0)	<b>(283.8)</b>	35.8%
Labour	(161.7)	(211.4)	<b>(283.3)</b>	34.0%
Rental and hire	(6.3)	(18.9)	<b>(26.2)</b>	38.8%
Depreciation & Amortisation Expense	(52.4)	(69.8)	<b>(82.5)</b>	18.2%
Finance Costs	(16.1)	(17.7)	<b>(18.0)</b>	1.8%
Share of Associates Profits/(losses)	(0.2)	(0.7)	<b>3.6</b>	597.4%
Other items	(14.4)	(38.7)	<b>(44.9)</b>	15.9%
<b>Profit Before Tax</b>	57.6	64.7	<b>99.5</b>	53.7%
<b>EBITDA</b>	122.7	150.4	<b>195.4</b>	30.0%
<i>EBITDA Margin</i>	24.3%	23.8%	<i>23.4%</i>	
<b>EBIT</b>	70.3	80.5	<b>112.9</b>	40.2%
<i>EBIT Margin</i>	13.9%	12.8%	<i>13.5%</i>	
<b>Profit attributable to Ausdrill</b>	40.2	48.3	<b>73.4</b>	52.1%
<i>Net Profit Margin</i>	8.0%	7.6%	<i>8.8%</i>	

Note: Columns may not add due to rounding

# BALANCE SHEET

48

A\$ million	FY09	FY10	FY11
Cash and cash equivalents	44.7	144.4	140.7
Receivables	94.0	134.9	172.4
Inventories	86.1	104.8	139.0
Property, plant and equipment	371.1	449.8	542.8
Intangibles	3.5	35.9	34.7
Other Assets	2.2	15.8	40.2
<b>Total Assets</b>	<b>601.6</b>	<b>885.5</b>	<b>1,069.7</b>
Payables	56.0	115.8	142.6
Borrowings	211.1	242.9	223.6
Provisions	4.1	7.5	8.0
Other Liabilities	24.4	17.8	40.5
<b>Total Liabilities</b>	<b>295.5</b>	<b>384.0</b>	<b>414.8</b>
<b>Shareholder Equity</b>	<b>306.1</b>	<b>501.5</b>	<b>654.9</b>
Net Debt	166.4	98.5	82.9

Note: Columns may not add due to rounding

# CASHFLOW

49

A\$ million	FY09	FY10	FY11
Receipts from customers (inclusive of GST)	528.8	644.4	842.0
Payments to suppliers and employees (inclusive of GST)	(455.8)	(487.4)	(705.9)
	<b>73.0</b>	<b>157.0</b>	<b>136.1</b>
Interest received	3.5	1.9	4.6
Interest and other costs of finance paid	(15.5)	(17.0)	(17.2)
Income taxes paid	(14.0)	(21.1)	(10.3)
Other	1.4	2.1	4.2
<b>Net cash inflow from operating activities</b>	<b>48.4</b>	<b>123.0</b>	<b>117.3</b>
Payment for purchase of business	(0.1)	0.1	(28.2)
Payments for purchase of equity investments	-	(6.4)	(13.0)
Payments for property, plant and equipment	(105.3)	(43.3)	(123.0)
Proceeds from sale of property, plant and equipment	22.3	2.7	8.8
Proceeds from sale of business	-	15.2	-
Other	(3.1)	(0.3)	0.8
<b>Net cash (outflow) from investing activities</b>	<b>(86.2)</b>	<b>(32.1)</b>	<b>(154.6)</b>
Proceeds from issues of shares and other equity securities	-	99.1	129.6
Proceeds from borrowings	60.0	3.5	32.0
Repayment of borrowings	(26.3)	(41.7)	(30.4)
Repayment of hire purchase and lease liabilities	(25.6)	(35.0)	(67.2)
Dividends paid to company's shareholders	(16.4)	(16.9)	(27.2)
<b>Net cash (outflow) inflow from financing activities</b>	<b>(8.2)</b>	<b>9.0</b>	<b>36.7</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(46.0)</b>	<b>99.9</b>	<b>(0.5)</b>
Cash and cash equivalents at the beginning of the period	89.0	44.7	144.4
Effects of exchange rate changes on cash and cash equivalents	1.8	(0.2)	(3.2)
<b>Cash and cash equivalents at end of period</b>	<b>44.7</b>	<b>144.4</b>	<b>140.7</b>

Note: Columns may not add due to rounding

# FIVE YEAR SUMMARY

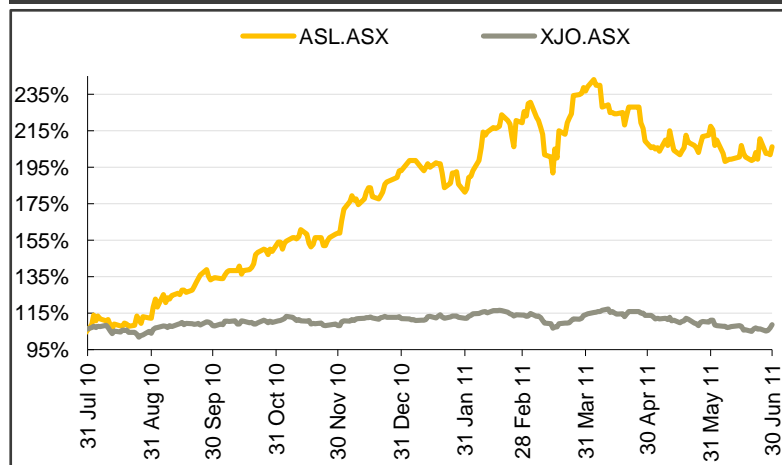
50

A\$ million	FY07	FY08	FY09	FY10	FY11
Sales revenue	365.6	387.1	505.5	631.0	834.6
EBITDA	68.6	84.7	122.7	150.4	195.4
EBIT	41.6	55.8	70.3	80.5	112.9
EBIT to Sales Revenue	11.4%	14.4%	13.9%	12.8%	13.5%
Profit from continuing operations	26.6	35.3	40.2	48.6	73.3
Basic earnings per share - cents	20.17	22.72	23.23	23.71	27.13
Total Dividends per share - cents	9.0	11.0	11.0	11.0	12.0
Shareholders' Funds	151.2	280.7	306.1	501.5	654.9
Net tangible assets per share - \$	1.14	1.61	1.73	1.78	2.06
Net cash flows from operating activities	48.2	43.0	48.4	123.0	117.3
Net Debt	48.9	47.0	166.4	98.5	82.9
Net Debt/Equity	32.4%	16.7%	54.4%	19.6%	12.7%
Employees at Year End #	1,651	2,072	2,531	3,366	4,362

## CAPITAL STRUCTURE

Share price (close as at 30 June 2011)	A\$3.31
Fully paid ordinary shares	301 million
Market capitalisation (undiluted)	A\$998 million
Cash (as at 30 June 2011)	A\$141 million
Debt (as at 30 June 2011)	A\$224 million
Enterprise value	A\$1,081 million
Net debt/Book equity	12.7%

## SHARE PRICE PERFORMANCE (REBASED)



## DIRECTORS AND SENIOR MANAGEMENT

Terence O'Connor	Chairman, Non-executive Director
Wallace King	Deputy Chairman, Non-executive Director
Ronald Sayers	Managing Director
Terrence Strapp	Non-executive Director
Mason Hills	Non-executive Director
Mark Hughes	Chief Financial Officer
Alex McCulloch	Chief Operating Officer, GM Australia
John Kavanagh	General Manager, West Africa
José Martins	GM, Corporate Finance & Investor Relations
Domenic Santini	Company Secretary
Strati Gregoriadis	General Counsel

## SUBSTANTIAL SHAREHOLDERS

Name	Shareholding
Ronald Sayers / Cherry Garden Nominees	12.03%
AMP Limited	6.20%
PM & JL Bartlett / Bremerton Group	5.31%
Invesco Australia Limited	5.00%

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