

AUS

Investment Case

Presented by Andrew Broad Diggers & Dealers – 6th August 2018

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We've come a long way

- **★** Founded by Ron Sayers Kalgoorlie 1987
- **★** Business growth and diversification over 30 years
- **★** Major player in both Australian and African mining markets
- **★** Today \$1 Billion turnover¹, ASX200 Company



Service all areas of mining and exploration

Load and Haul

Production Drilling, Blasting and Grade Control Drilling **Exploration Drilling & Mineral Analysis**

Equipment Rental, Parts and Services

Underground Mining











































Technology is part of our business

Application of OEM Technology



An investment in Ausdrill is an investment in technology









Photon Assay The game changer

Ausdrill 10% investment, agreement to operate the first three machines

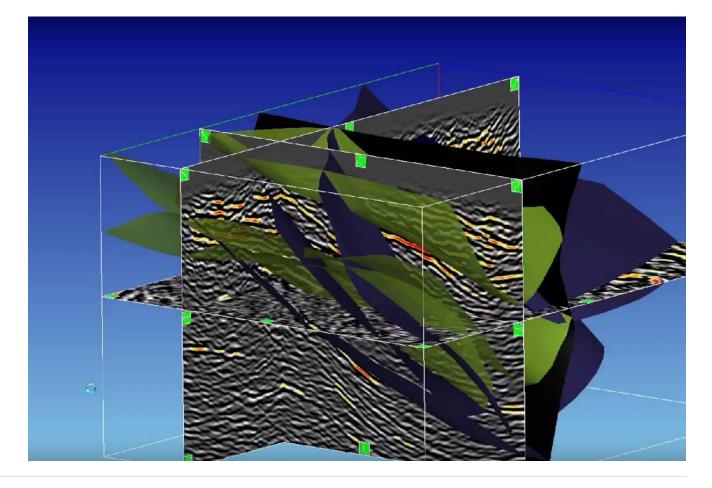




A seismic shift in hard rock exploration

Ausdrill 19.9% investment







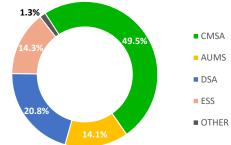
Diversifed Portfolio

- Involved in most major commodities
- ★ Global blue-chip clients
- Largely production focused
- Long-term contracts
- **★** Generating revenue along the entire mining life-cycle

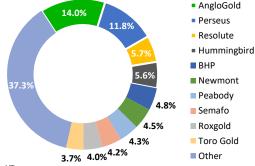
Ausdrill operates a diverse portfolio of projects with a wide range of clients, operating across 10 countries.

Proportionately consolidated¹ revenue diversification

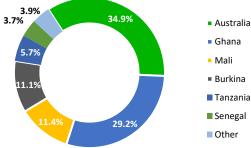




Sales revenue by top customers 1

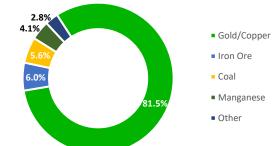


49.5% ■ CMSA



Sales revenue by commodity 1

Revenue by geography 1



¹ Proportionately consolidated revenue includes Ausdrill's 50% share of AUMS





A significant business

- **★** ASX 200 listed company
- **★** Strong financial metrics
- Consistent revenue and profits
- * Workforce of 5,000
- Safety a core value of the business
- Over \$600m of plant and equipment
- * Fully asset backed share price





Strong growth focus

- * Stable leadership team with a track record of delivery
- New growth-focused CEO with significant Americas experience
- * Strong balance sheet provides flexibility for growth
- ★ Drill for equity as a lever for growth
- Targeting growth in our Australian earnings to balance portfolio
- * African tender pipeline very strong



- A truly diversified international mining services business with a strong future focus
- Multiple income streams from multiple blue chip clients across multiple mining regions
- A significant business with an enviable,30+ year, performance record
- Transitioning to a new CEO, gearing for growth





Where we operate

Africa Mali **Burkina Faso** Resolute Mining – Tabakoroni ■ SEMAFO - Boungou Gold - Open pit mining services Gold - Open pit mining services Hummingbird – Yanfolila ■ B2Gold – Kiaka Gold - Open pit mining services Gold - Exploration drilling ■ B2Gold – Fekola Gold - Exploration drilling West African Resources – Tanlouka Gold - Exploration drilling Senegal Golden Rim Resources - Piela Toro Gold - Mako Gold - Exploration drilling Gold - Open pit mining services Nordgold - Bissa and Taparko Gold - Equipment hire Cote d'Ivoire Roxgold - Yaramoko Tietto Minerals - Abujar Gold - Underground mining services Gold - Exploration drilling **Tanzania** Ghana AngloGold Ashanti – Geita Star & Comet Perseus Mining - Edikan Gold - Underground mining services Gold - Open pit mining services AngloGold Ashanti – Geita Nyankanga Cardinal Resources - Bolgatanga Gold - Underground mining services Gold - Exploration drilling AngloGold Ashanti - Iduapriem Zambia Gold - Open pit mining services **LEGEND** Barrick – Lumwana Ghana Manganese Company - Nsuta African Mining Services BTP parts supply and maintenance Manganese - Equipment hire African Underground Mining Newmont Ghana Gold - Subika South Africa Services (AUMS 50% JV) Gold - Underground mining services Equipment Services & Supplies Supply Direct



Johannesburg, South Africa

Where we operate

Australia

Western Australia - Pilbara region

BHPBIO - Various

Exploration drilling services

Equipment hire

Production drilling services

Process Minerals International (PMI) - Wodgina

Drill and blast and grade control services

Consolidated Minerals - Woodie Woodie

Exploration drilling services

Western Australia – Midwest region

Exploration drilling services

Western Australia – Goldfields region

KCGM - Super Pit

Production drilling and grade control. Associated since 1989

Gold Fields - St Ives and Granny Smith

Exploration drilling and grade control. Associated since 1996

Macmahon - Tropicana

Production drilling services

Evolution - Mungari

Drill and blast services

Mincor - Various

Exploration drilling services

Western Australia – Peel region

Piacentini & Son - Huntly & Willowdale

Drill and blast services



OM Manganese – Bootu Creek

Drill and blast services

Queensland

Ensham Resources - Ensham Coal

Production drilling services Associated since 2004

Link Mining Services - Blair Athol Coal

Drill and blast services

Queensland/ New South Wales

Peabody Australia - Various Equipment hire

South Australia

SIMEC - Various

Exploration drilling services



Our Leadership

Directors

Name	Title
Ian Cochrane ¹	Executive Chairman
Mark Norwell ²	Managing Director and CEO
Terrence Strapp	Non-executive Director
Mark Hine	Non-executive Director
Rob Cole ³	Non-executive Director
Alex Atkins ³	Non-executive Director
Strati Gregoriadis	General Counsel/Company Secretary

Senior Leadership

Name	Title
Theresa Mlikota ¹	Acting Chief Executive Officer and CFO
Andrew Broad	COO Australian Operations
John Kavanagh	COO African Operations
Roy Coates	EGM Australian Mining Services
Donald James	EGM Equipment Services & Supplies
Michelle Narustrang	General Manager Human Resources

Sayers, retired on 3 Jul 2018



¹ Interim period from 3 Jul to 16 Sep 2018

² Commencing 17 Sep 2018

³ Appointed 14 July 2018

Note: Ausdrill's outgoing Managing Director, Ron

