

AUSDRIILL

# OUR NEXT CHAPTER

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\$ refers to Australian Dollars.

# Transformational Growth

	August 2018	Ausdrill now	Approximate growth
Revenue	~A\$1 billion	~A\$2 billion	+100%
Employees	6,000+	8,000+	+33%
Countries	10	13	+30%
Projects	36	55	+53%
Order book	~A\$2.3bn	~A\$6.7bn	+191%
Pipeline	~A\$4.9bn	~A\$8.7bn	+78%
Tangible Assets	~A\$1.4bn	~A\$1.9bn	+36%

1. The above figures are indicative, unaudited and based on management estimates only. Revenue will not reconcile back to statutory audited accounts as figures are based on management run rates only. Acquisition of Barmenco group completed 31 October 2018 (after 2018 Diggers and Dealers conference).
2. Number of employees as at 2018 conference includes 100% of AUMS employees as at that date.
3. Order book is remaining aggregate contract value between H2 FY19 – FY25 excluding uncontracted external sales revenue for equipment part sales. The order book is based on monthly run-rate revenue, assuming that the contract continues to completion, without assuming any renewals and assuming contractual rates remain constant and there are no significant work stoppages or interruptions in production. Refer also to forward looking statements disclaimer on “Important Notice and Disclaimer” slide.
4. Pipeline is based on projects which management anticipates may generate an opportunity to tender for a mining services contract that commences in the next 36 months. About 1/3 of the pipeline is with existing customers and the projects are predominantly located in existing countries of operation. Pipeline is based on management estimates of revenue opportunities if all of these contracts were put to tender on terms consistent with management’s experience. Refer also to forward looking statements disclaimer on “Important Notice and Disclaimer” slide.

# Our Last 12 Months...

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**Doubled the size of our business through the acquisition of Barminco**

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**New strategy with greater focus on our customers, people & technology**

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**Business transformation through the implementation of a new operating model**

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**Strengthened our leadership team capability**

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**Introduced an intensive program to develop our leaders of tomorrow**

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**Tripled our investment in technology**

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**Secured more than A\$3.2bn in new work since 30 June 2018**

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**Awarded our first project in Botswana – A\$800m Zone 5 contract**

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**Expanded focus on quality returns for investors**



# More than an Australian Drilling Company...



Scott Winter



Roy Coates



Jeff Court



Paul Muller



Blair Sessions



Mick Radi

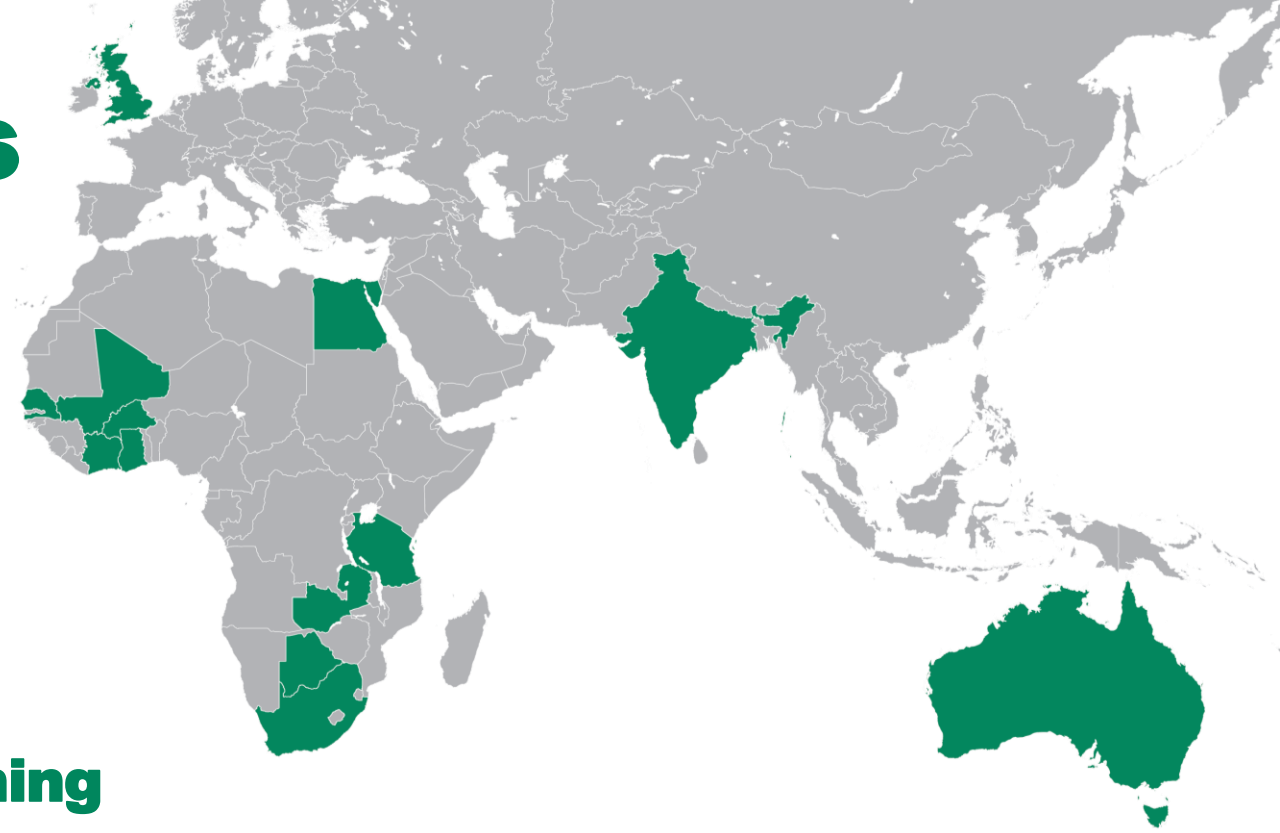


Donald James



Gary Wheeler

# Our Current Locations



**+25 years  
in Africa**

**>90% local  
employees**

**Proven training  
programs**



# Where To From Here?

## OUR ASPIRATION

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**To become the indispensable  
global mining services company**



## OUR PURPOSE

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**To create enduring value  
and certainty for clients**



## STRATEGIC PILLARS

**Operational  
Excellence**

**Strategic  
Growth**

**Organisational  
Health**

**Technology  
Driven Future**

**Financial  
Capacity**



# Our Principles – The Way We Work

## NO SHORT-CUTS

We never compromise our standards. We strive for the best in everything we do and continue to raise the bar in safety, performance and transparency every day.



## NEVER WASTEFUL

We make every moment count. We operate as efficiently as possible. We plan effectively, make full use of our assets and always spend our money wisely.



## WALK IN THEIR SHOES

To win new clients, keep existing clients and to ensure everyone benefits, we have to really know them – not just who they are and what they're asking for, but what really matters to them.



## SMARTER TOGETHER

None of us is as smart as all of us. By valuing our diversity, working together, sharing knowledge and supporting each other, we're capable of exceptional things.



## ENABLE TOMORROW

We actively embrace change, enabling new technologies and smarter ways of working, so the mine of tomorrow is safer, more productive and more reliable than ever before.





# Principles To Practice A Story Of Firsts...

- First female mining engineers to work underground in India
- First tele-remote loaders operated in India
- Robotic solution to support Chrysos
- First automated grade-control sample collection system
- Underground mine secured in Botswana





# The Building Blocks To Deliver

- Client focused relationships (junior to majors)
- 30+ years' experience
- Track record of delivering in challenged environments
- Experience across multiple commodities
- Organisational scale, stability and a strong balance sheet
- World class employees
- Principles-driven organisation



**AUSDRIILL**

**Thank you**

