



Vocus secures multi-year deal with vividwireless

Provides IP Transit and Data Centre services

Sydney, 17th October 2011: Vocus Communications (ASX:VOC) has further cemented its West Australian footprint with the announcement of a multi-year deal to provide international internet access (IP Transit) and domestic communication services to leading 4G wireless provider vividwireless.

vividwireless - a Seven Group Holdings company - rolled out Australia's first 4G wireless Broadband network in Perth last year, and has continued with smaller footprints in Adelaide, Brisbane, Sydney, Melbourne and Canberra this year.

Vocus will provide the high speed internet access via fully redundant 10Gb interfaces at Vocus' Perth IX Data Centre, where vividwireless is already hosting its equipment.

The deal gives Vocus further exposure to mobile broadband data usage – the fastest growing segment of the Internet market.

vividwireless CEO Martin Mercer explains why Vocus was a clear favourite to provide the services.

“We selected Vocus for two important reasons. Firstly, it was clear that their network operations and performance was excellent, but the clincher was the willingness of the Vocus team to work with us to deliver a unique solution that would fit with our growing business,” he explained.

Vocus crafted a fully flexible commercial offering that allows vividwireless to turn up additional capacity at a moment's notice.

“We delivered a completely flexible solution that could be easily upgraded by vividwireless themselves. Mobile data is the fastest growing market segment, so it was important that we work with them to make sure that we could still deliver the high quality service but at a speed that supported vividwireless' business vision,” explains James Spenceley, CEO of Vocus.

While the initial requirement is for Perth capacity, Vocus will be partnering with vividwireless as it extends the 4G network in the Eastern states later in 2011/2012.

About vividwireless

vividwireless, wholly owned by Seven Group Holdings Limited, owns and operates Australia's first 4G wireless broadband network. vividwireless launched in Perth in March, 2010. The network has since expanded to cover select parts of Sydney, Melbourne, Adelaide, Brisbane and Canberra. Go to vividwireless.com.au for coverage details and full

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About Vocus (www.vocus.com.au)

(ASX:VOC) Vocus Communications is an ASX listed leading telecommunications provider of Data Centre, Dark Fibre, and International Internet connectivity across Australia, NZ and the US. The company provides high performance, high availability, and highly scalable communications solutions, which allow service providers to quickly and easily deploy new services for their own customer base.

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